



User friendly business advice

The Medius network helps Tamar Science Park by increasing their access to professional advice across a whole variety of management issues that every SME faces regularly, in a friendly non-threatening environment. The principles of the Medius network ensure that the professionals work with our Clients in a clearly-costed, friendly manner to foster long-term repeat business and a building of trust-the end result should be productive for everyone. Furthermore the professionals will be invited to hold workshops and clinics at TSP on issues affecting their relevant specialisms.

Principles of the Network:-

- Each Network Member is TSP friendly
- Each Network Member Point is willing to take responsibility for each Client query and its progress through their organisation
- Each Network Member will provide free access to advice (Max.1 hour per quarter)
- Each Network Member will have clear terms of charging following initial free period which may or may not include a negotiated discount.
- Each Network Member will provide free specific clinics if there is sufficient demand at TSP – TSP will provide the conference room free of charge and the Network Member to pay for refreshments
- Each Network Member Contact will be contactable by telephone and email
- Each Network Member will provide appropriate and proactive intranet communications literature across TSP
- The choice of whether to work with any Network Member will be entirely that of TSP Client. Network Members will contract direct with TSP Clients for their services. TSP will not be responsible for the advice of any Network Member and will have no liability for that advice or for any reliance placed on it.

Accountants/ Taxation	Contact	Telephone Number	Email
 <p>bishop fleming chartered accountants</p>	Pam Tuckett	01752 262611	ptuckett@bishopfleming.co.uk
 <p>BROMHEAD chartered accountants making a difference</p>	Jim Groves	01752 221057	Jim.groves@bromheadco.co.uk
 <p>Francis Clark CHARTERED ACCOUNTANTS</p>	Ivan Burnard	01752 301010	ilb@francisclark.co.uk
 <p><i>Langs Facts 'n' Figures</i> Accounts & Business Management</p>	Lynne Lang	01752 881 900 07785 733 764	info@langsff.com



Legal-Commercial, IPR, Employment	Contact	Telephone Number	Email
 <p>Foot Anstey SOLICITORS</p>	Richard Sutton	01752 675090	Richard.Sutton@foot-ansteys.co.uk
 <p>bright^{LLP} modern legal thinking</p>	Andy Price	01752 764847	Andy.price@brightllp.co.uk
 <p>Michelmores</p>	Rehman Noormohamed	01392 687659	rxn@michelmores.com
 <p>Ashfords</p>	Mark Lomas	0870 427951	m.lomas@ashfords.co.uk
 <p><i>Bond Pearce</i></p>	Tom Phipps	01752 677604	Tom.phipps@bondpearce.com


Banking/Financial	Contact	Telephone Number	Email
	Richard Jones	07771840937	r.p.jones@hsbc.com
	Chris Hicks	01752 274611 07713988327	chris.hicks@natwest.com
	David Podd Neil Pellow	07500 891517 07775 540088	david.podd@barclays.com neil.pellow@barclays.com

Expertise: Insurance Brokers	Contact	Telephone Number	Email
	Steve Aspinall	01752 312683	steve.aspinall@bluefingroup.co.uk
	Andy Cotter / Steve Rowland	01752 675453	andy.c@wpsinsurance.co.uk / steve.r@wpsinsurance.co.uk

PR Communications and Marketing	Contact	Telephone Number	Email
	Katy Thorpe	01752 764222	katy.thorpe@formedia.co.uk
	Simon Budd	0845 643 50 55	simon.budd@tellonline.com
	Ian Gunningham	01752 700777	ian@bluestone360.co.uk

Expertise: HR Services	Organisation	Telephone Number	Email
	Human Resources Services Fiona Dukes	07778 263827	fiona@fionadukeshr.co.uk

Product Design	Contact	Telephone Number	Email
	Adam Floyd	01752 766166	adam.floyd@absolutepd.com
	Martin Woolner	01752 764486	mwoolner@plymouth.ac.uk

Technical/ Manufacturing Assistance	Organisation	Telephone Number	Email
	Manufacturing Advisory Service Martin Pearson	07989993897	martyn.pearson@swmas.co.uk