



User friendly business advice



The Medius network helps Tamar Science Park by increasing their access to professional advice across a whole variety of management issues that every SME faces regularly, in a friendly non-threatening environment. The principles of the Medius network ensure that the professionals work with our Clients in a clearly-costed, friendly manner to foster long-term repeat business and a building of trust-the end result should be productive for everyone. Furthermore the professionals will be invited to hold workshops and clinics at TSP on issues affecting their relevant specialisms.

Principles of the Network:-



- Each Network Member is TSP friendly
- Each Network Member Point is willing to take responsibility for each Client query and its progress through their organisation
- Each Network Member will provide free access to advice (Max.1 hour per quarter)
- Each Network Member will have clear terms of charging following initial free period which may or may not include a negotiated discount.
- Each Network Member will provide free specific clinics if there is sufficient demand at TSP – TSP will provide the conference room free of charge and the Network Member to pay for refreshments
- Each Network Member Contact will be contactable by telephone and email
- Each Network Member will provide appropriate and proactive intranet communications literature across TSP
- The choice of whether to work with any Network Member will be entirely that of TSP Client. Network Members will contract direct with TSP Clients for their services. TSP will not be responsible for the advice of any Network Member and will have no liability for that advice or for any reliance placed on it.



Accountants/ Taxation	Contact	Website
 <p>bishop fleming chartered accountants</p>	Pippa Clarke	www.bishopfleming.co.uk
 <p>BROMHEAD chartered accountants making a difference</p>	Jim Groves	www.bromheadco.co.uk
 <p>Francis Clark CHARTERED ACCOUNTANTS</p>	Ivan Burnard	www.francisclark.co.uk
 <p><i>Langs Facts 'n' Figures</i> Accounts & Business Management</p>	Lynne Lang	www.langsff.com


Legal-Commercial, IPR, Employment	Contact	Website
 <p>Foot Anstey SOLICITORS</p>	Richard Sutton	www.foot-ansteys.co.uk
 <p>bright^{LLP} modern legal thinking</p>	Andy Price	www.brightllp.co.uk
 <p>Michelmores</p>	Rehman Noormohamed	www.michelmores.com
 <p>Ashfords</p>	Mark Lomas	www.ashfords.co.uk
 <p><i>Bond Pearce</i></p>	Tom Phipps	www.bondpearce.com


Banking/Financial	Contact	Website
	Richard Jones	www.hsbc.com
	Chris Hicks	www.natwest.com

PR Communications and Marketing	Contact	Email
	Samantha McKay	www.formedia.co.uk
	Simon Budd	www.tellonline.com
	Ian Gunningham	www.bluestone360.co.uk
	John Taynton	www.prdogs.com

Product Design	Contact	Email
	Jon Chartres	design@absolutepd.com
	Martin Woolner	mwoolner@plymouth.ac.uk

Technical/ Manufacturing Assistance	Organisation	Contact	Email
	Manufacturing Advisory Service	Martin Pearson	www.swmas.co.uk
	University of Plymouth, Business process Re-engineering	Dr Mel Hudson	www.plymouth.ac.uk

Expertise: HR Services	Organisation	Contact	Email
	Human Resources Services	Fiona Dukes	www.fionadukeshr.co.uk

Expertise: Insurance Brokers	Organisation	Contact	Email
	WPS Insurance Brokers	Andy Cotter / Steve Rowland	www.wpsinsurance.co.uk